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## INTRODUCTION LETTER

Dear Prospective Client,

Thank you for the opportunity and privilege to introduce the services offered by Wilson Auction & Realty Co., Ltd.

Wilson Auction & Realty Co., Ltd. prides itself as one of the leaders in the acquisition and liquidation Industry. We provide the latest technology and equipment allowing us to give our customers the best service possible on-site and through other media.

Today's economic trends have changed forcing many companies and individuals to downsize or reorganize their assets in order to meet their bottom line goals. We provide flexible end-to-end solutions that assist companies and individuals to meet their objectives by giving the best possible service at an affordable fee to realize the highest net dollar from their assets.

The auction method of marketing is our expertise, and we emphasize this method for most liquidations. However, other methods of marketing may be used or recommended.

If you, or your company, have been thinking of liquidating or downsizing we would like to meet with you to discuss your future objectives and how our services may be of help in obtaining your over all goals.

Thank you,

Wilson Auction & Realty Co., Ltd.

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Wayne M. Wilson, CAI

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Brent J. Wilson, CAI

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